

Job Title: Entry Level Technical Sales and Marketing Position

Job Description:

ANP USA Inc., is looking for entry level candidates interested in sales and marketing in high-tech industry. ANP USA Inc (Pleasanton, CA) is a US marketing office of a larger organization, Advanced Nano Products Co., Ltd. (www.anapro.com), headquartered in Korea. ANP USA Inc's principal role as a marketing office is to manage US-based customers. An ideal candidate would be a recent graduate and a local resident with following skill- sets and qualifications.

- (1) Sales (45%): Job responsibilities include, but not limited to,
 - a. Office reception for incoming phone calls and guests/clients.
 - b. Manage sales of products to companies/research centers/universities.
 - c. Coordinate regular face-to-face meeting with customers within United States as well as and not limited to Europe.
 - d. Quotation preparation as well as Purchase Order management.
- (2) Research / Marketing (40%): Job responsibilities include, but not limited to,
 - a. Research current market trend as well as status of clients via News, Articles, Google Searches, etc. and report in a weekly basis.
 - b. Technical and scientific background research on new potential products, Nano Materials, Electronic Materials.
 - c. Search for new potential customer and establish connection.
 - d. Update Quarterly Marketing Plan and Customer Business plan.
 - e. Regular conference meeting with customers and ANP Headquarters.
- (3) Logistical coordination (10%): Job responsibilities include, but not limited to:
 - a. Plan, implement, and control the efficient, effective forward and reverse flow, services and related information between ANP and Client's facility in order to meet clients' requirement.
 - b. Communicate with ANP HQ in Korea to efficiently manage logistics with Clients.
- (4) Office/HR administrative (5%): Job responsibilities include, but not limited to,
 - a. Document filing, data entry, and office management.
 - b. Document filing and data entry as needed for general administrative tasks.
 - c. Coordinate travel arrangements for personnel.
 - d. Assist in office accounting.

Requirements:

- Education: AA or equivalent, Bachelor's Degree strongly desired, or currently a student, in accounting, business administration, Engineering or related field
- Work experience: entry-level
- Minimum Fluency in Korean Language
- Computer literacy, Microsoft Office Suite
- Attention to detail, Able to work under minimal supervision
- Multi-tasking skills in very fast-paced environment
- Work Authorization: OPT, EAD, Citizens, Permanent Residents acceptable

Work Status:

- Full-time, office setting, may require to travel 5% or less

Compensation

- Salary: Negotiable
- Insurance: Medical/Dental/Worker's Compensation
- H1-B visa sponsor considered

To Apply

- Please email resume and cover letter to anp-usa@anapro.com
- Contact info: William Kim, 925-461-3212
- Rolling until position is filled